Senior Land Officer (AM4)

**Directorate:** Land Assembly

**Location:** Birmingham with travel as required (we offer Hybrid working supported by a Smart Working Policy)

**Full Time or Part Time:** Full Time

**Directorate:** Land Assembly

**Technical Knowledge, Skills & Experience Required:**

* Actively develop experience and knowledge of Land Assembly in relevant field of expertise.
* Acting as Project Account Manager, providing strategic advice to inform land acquisition approach, risk identification & land strategy and advice to clients in a technical capacity.
* Provide competent and professional support for the assembly of land on projects.
* Develop & demonstrate presentation skills in order to present complex and technical information to multiple stakeholders.
* To be able to provide advice to clients in relevant area of expertise.
* Have the ability to deal with challenging landowners and stakeholder in a professional and competent way.
* Leading on the negotiation of agreements (including complex)
* Complies with all relevant legislation and guidance notes where applicable.
* Demonstrates an understanding of the tenders process, contributes and inputs into tenders.

**Key Business Skills:**

**People**

**The role is accountable for the following:**

* Able to demonstrate skills to deliver informative and engaging presentations to small groups or teams.
* Show confidence to write posts on social media platforms and comment on others' posts in a manner that demonstrates comprehension of subject matter and adds to debate.
* Shows supervisory capabilities, such as guiding and mentoring junior team members, and providing feedback.
* Set positive example to more junior colleagues, including in relation to time keeping, time recording, managing meetings and demonstrating company values.
* Actively engaged in self learning to become a Line Manager/Leader and taking responsibility for engaging and managing small teams, moving away from task delegation to managing and leading.

**Quality**

* Able to demonstrate awareness and compliance with RICS Professional Statements and/or other relevant guidance and mandatory requirements relating to relevant professional membership.
* Actively listen to client requirements and take ownership of ensuring that we are meeting those requirements through our service delivery.
* Be confident to ask questions to clarify requirements where they are not clear.
* Play an active role in managing the delivery of projects with guidance from the appropriate line manager.
* Developing capability to deliver clear and concise updates to clients on project status and workstream deliverables.

**Growth**

**The role is accountable for the following:**

* Able to demonstrate the ability to conduct basic market research, gather data, and identify potential leads or opportunities.
* Use LinkedIn and other platforms to share knowledge, including through posting, writing thought-leadership articles and commenting on other posts.
* Demonstrate commitment to continuing to grow network.

**H&S/SV**

**The role is accountable for the following:**

* Proactively promote a culture of safety within teams and advocate for safety improvements.
* Take responsibility for the Health, Safety and Wellbeing of project teams in the role of PAM, ensuring that Risk Assessments are completed accurately and submitted for approval within the agreed timescales.

**Finance**

**The role is accountable for the following:**

* Able to demonstrate proficiency in assessing and improving the profitability of individual projects by managing costs and resources efficiently.
* Assist in the development and execution of pricing strategies that balance profitability with competitive positioning.

**Behavioural Skills Required (Based on our Values) :**

* **Thirst for Knowledge** *(We embrace opportunities to learn and improve for personal and professional growth) -* Demonstrate a strong commitment to the development of yourself, and your people, for your role in a growth company and future role. Coach and mentor others (or actively engage with your Coach) to have a deep understanding of their knowledge and experience. Actively supporting with areas of development and career goals, extending beyond a technical remit and actively developing your business knowledge on an on-going basis.
* **Own It** *(We do what we say we will. We own our individual actions, are accountable for them and take pride in adding value)* - Act like it matters, take pride and caring about the outcome of people in your team, or who you work with, and your clients objectives.
* **Be the Difference** *(Focus energy to make things happen. Be beyond process. Stand up, Stand out)* - Be confident in your decisions and implementing them, taking into account the wider structure and *objectives of the business, working with or alongside peers across the business. Be more than any other competent person in your role.*
* **Enjoy the Journey** *(Have fun, be engaged and be proud to be Ardent) -* Translatinggoals and visions of the business into meaningful objectives for your team in a positive and engaging manner (delivering excellence in your own objectives), demonstrating your commitment to Ardent and the wellbeing and development of your team and colleagues. Understand the needs of your people and colleagues to have, purpose/fulfilment, personal growth, engagement, team culture and fair pay.
* **Adapt** *(We drive change and innovation to deliver growth and new opportunities in an ever-changing world)* - As a growth company Ardent is all about change. You must be a change maker. Demonstrate ability to drive and/or implement change to enable Ardent to continue to excel. Listen to your team and people you work with to actively search for opportunities to create change. Exhibit a resilient attitude, communicate key information in a clear and engaging way to influence others**.**

*Ardent is an equal opportunities employer that is committed to inclusion and diversity. We positively encourage applications from suitably qualified and eligible candidates regardless of race, colour, religion or belief, age, sexual orientation, gender identity/expression, disability status or other legally protected characteristics*