Principal Consultant AM5

**Location:** London or Leeds with travel as required (we offer Hybrid working)

**Full Time or Part Time:** Full Time

**Directorate:** Land Referencing

**Salary:** Negotiable DOE

**Company Overview:**

Ardent is the UK’s leading provider of land, consent management and stakeholder engagement services to support major infrastructure and regeneration projects from concept to delivery.

We are Project Managers, Chartered Surveyors, Transport Planners and Land Referencers, based in London, Birmingham, Warrington, Leeds, Glasgow and Dublin and supporting projects throughout the UK and Ireland.

Established in 1992 to provide a 'one stop shop’ for land and property matters for major infrastructure projects, our client portfolio includes some of the biggest players across our four core sectors of transport, renewables, utilities and regeneration.

We are passionate about delivering life-improving change for communities and future generations and we are proud to play a key role in facilitating and delivering the UK and Ireland’s net zero agenda, improving connectivity, enabling the repurposing of high streets and town centres and delivering new homes for the people who need them most.

We are problem-solvers, can-doers and solution-drivers working collaboratively with our clients to provide proactive and strategic advice to identify and mitigate risks, deliver efficiencies and, ultimately, achieve deliverable consents and build projects that positively impact people’s lives and the world that we live in.

**Purpose of the role**

To support in project leadership, managing client relationships and people leadership within the team.

**What will you be doing**

* Proactive in seeking to develop strong people management skills.
* Effective programme management to ensure delivery of projects working with Ardent's financial systems, identifying areas of escalation if required.
* Takes active part in cash / debt collection for own projects and routinely provides costs estimates and manages financial aspects of projects.
* Assumes responsibility for project management of projects and client relationships when opportunities arise.
* Ensure that the Directorate complies with Company policy and processes, demonstrates respect to Corporate Services and drives these behaviours within the Directorate.
* Contributes to winning work on a regular basis, through producing winning tenders (subject to Director sign off).
* Lead on 'Lessons-Learnt' sessions to develop understanding of issues across the wider team, identifying project risks.
* Raising the awareness and quality across the directorate.
* The ability to work within parameters of delegated authority within the project to ensure open thinking while managing levels of decision making.
* Listen to suggested solutions by all members of the team and have the ability to analyse suggestions.
* Identifying differences between scope and client requests. Raising potential variations with the client and FD.

**Skills / experience required**

* Able to build relationships with clients in a professional manner.
* Ability to identify the need for new resource within your team with consideration for the wider resource requirements of the Directorate.
* Capable of sourcing candidates for these positions by building networks within the industry.
* Able to demonstrates an ability to win repeat business from existing clients.
* Able to Demonstrate an ability to deliver all technical elements of the project understand and advising internally and externally.

**Behavioural Skills Required (Based on our Values) :**

* **Thirst for Knowledge** *(We embrace opportunities to learn and improve for personal and professional growth)*
* **Own It** *(We do what we say we will. We own our individual actions, are accountable for them and take pride in adding value)*
* **Be the Difference** *(Focus energy to make things happen. Be beyond process. Stand up, Stand out)*
* **Enjoy the Journey** *(Have fun, be engaged and be proud to be Ardent)*
* **Adapt** *(We drive change and innovation to deliver growth and new opportunities in an ever-changing world)*

*Ardent is an equal opportunities employer that is committed to inclusion and diversity. We positively encourage applications from suitably qualified and eligible candidates regardless of race, colour, religion or belief, age, sexual orientation, gender identity/expression, disability status or other legally protected characteristics.*

With people at the core of our business, we offer employees an unrivalled career opportunity rather than simply a job. In a fast growing organisation, we train, develop and support our staff to grow and achieve their career goals. This is supported by a number of initiatives to look after the wellbeing of our employees whilst allowing employees to work flexibility and maintain a positive work life balance.

We offer an attractive benefits package to include :-

* Hybrid working
* Smart Working Policy
* Medical health plan
* Career progression
* Coaching
* Cycle to Work
* Electric Car Scheme
* Enhanced maternity and paternity pay

For more information, please see our services page on our website at [www.ardent-management.com](http://www.ardent-management.com)

Interested? Get in touch!

Should you be interested in hearing more about the position or wish to send your cv in to [people@ardent-management.com](mailto:people@ardent-management.com) or contact Savanna Poselay via [savannaposelay@ardent-management.com](mailto:savannaposelay@ardent-management.com)