Senior Consultant (AM4)

**Directorate:** Land Referencing

**Location:**  Manchester or Warrington

Salary: Competitive

Company Overview:

Ardent is the UK’s leading provider of land, consent management and stakeholder engagement services to support major infrastructure and regeneration projects from concept to delivery.

We are Project Managers, Chartered Surveyors, Engagement specialists and Land Referencers, based in London, Birmingham, Warrington, Leeds, Glasgow and Dublin and supporting projects throughout the UK and Ireland.

Established in 1992, we are a high-growth business, that has doubled in size to c. 200 people during the past 3 years, and our client portfolio includes some of the biggest players across our four core sectors of transport, renewables, utilities and regeneration.

We are passionate about delivering life-improving change for communities and future generations and we are proud to play a key role in facilitating and delivering the UK and Ireland’s net zero agenda, improving connectivity, enabling the repurposing of high streets and town centres and delivering new homes for the people who need them most.

We are problem-solvers, can-doers and solution-drivers working collaboratively with our clients to provide proactive and strategic advice to identify and mitigate risks, deliver efficiencies and, ultimately, achieve deliverable consents and build projects that positively impact people’s lives and the world that we live in.

**Purpose of the role:**

To support technically on project delivery, with the aim of building up to a leadership role.

**What will you be doing:**

* Demonstrate a willingness and ability in becoming a Leader, through role modelling your own behaviour, embracing all learning opportunities and asking questions. Ensuring the right way of doing things
* Demonstrates willingness to go above and beyond if required to support colleagues and deliver to client’s expectations
* Demonstrates understanding of working within budget agreed with client / agreed fees and manages teams work to scope / quote
* Support effective programme management to ensure delivery of projects working with Ardent's financial systems, identifying areas of escalation if required
* Consistently meets both internal and external clients’ expectations in terms of time, quality and delivery whilst also demonstrating confidence to clients in terms of technical and commercial capabilities
* Assumes responsibility for project management of projects when opportunities arise; ensuring projects are delivered within budget and timeframe in accordance with scope whilst also managing WIP and debt conversion
* Contribute to business development for the company by inputting into tenders, representing the company at functions and creating relationships with clients and other disciplines through project work
* Understand where LR fit into the wider business, with the ability to explain to your team, and support in identifying cross-selling opportunities
* Identify Lessons-Learnt and discuss with wider team
* Inspires confidence in client in terms of technical and commercial capabilities and receives regular client endorsement
* Identifying differences between scope and client requests. Bringing PM attention to potential variations
* Understanding the potential issues around 'Working at Risk'

**Skills / experience required**

* Confident in all forms of communication and communicates appropriately, assertively and respectfully with clients, third parties and all members of staff
* Solid technical knowledge within Land referencing
* The ability to manage client relationships

**Behavioural Skills Required (Based on our Values) :**

* **Thirst for Knowledge** *(We embrace opportunities to learn and improve for personal and professional growth)*
* **Own It** *(We do what we say we will. We own our individual actions, are accountable for them and take pride in adding value)*
* **Be the Difference** *(Focus energy to make things happen. Be beyond process. Stand up, Stand out)*
* **Enjoy the Journey** *(Have fun, be engaged and be proud to be Ardent)*
* **Adapt** *(We drive change and innovation to deliver growth and new opportunities in an ever-changing world)*

*Ardent is an equal opportunities employer that is committed to inclusion and diversity. We positively encourage applications from suitably qualified and eligible candidates regardless of race, colour, religion or belief, age, sexual orientation, gender identity/expression, disability status or other legally protected characteristics.*

With people at the core of our business, we offer employees an unrivalled career opportunity rather than simply a job. In a fast growing organisation, we train, develop and support our staff to grow and achieve their career goals. This is supported by a number of initiatives to look after the wellbeing of our employees whilst allowing employees to work flexibility and maintain a positive work life balance.

We offer an attractive benefits package to include :-

* Hybrid working
* Smart Working Policy
* Medical health plan
* Career progression
* Coaching
* Cycle to Work
* Electric Car Scheme
* Enhanced maternity and paternity pay

For more information, please see our services page on our website at [www.ardent-management.com](http://www.ardent-management.com)

Interested? Get in touch!

Should you be interested in hearing more about the position or wish to send your cv in to [people@ardent-management.com](mailto:people@ardent-management.com) or contact Savanna Poselay via [savannaposelay@ardent-management.com](mailto:savannaposelay@ardent-management.com)