

Job Description

Role Information

Job Title	Associate
Division	Land Services
Location (supported by Hybrid Working)	London/ Leeds/ Birmingham/Manchester
Full Time or Part Time	Full Time

Company Overview

Ardent is the UK's leading provider of land, consent management and stakeholder engagement services to support major infrastructure and regeneration projects from concept to delivery.

We are Project Managers, Chartered Surveyors, Engagement specialists and Land Referencers, based in London, Birmingham, Warrington, Leeds, Glasgow and Dublin and supporting projects throughout the UK and Ireland.

Established in 1992, we are a high-growth business with a client portfolio that includes some of the biggest players across our four core sectors of transport, renewables, utilities and regeneration.

We are passionate about delivering life-improving change for communities and future generations and we are proud to play a key role in facilitating and delivering the UK and Ireland's net zero and growth agendas, improving connectivity, enabling the repurposing of high streets and town centres and delivering new homes.

We are problem-solvers that are outcome focused working collaboratively with our clients to provide strategic advice and services that identify and mitigate risks, deliver efficiencies, delivering buildable consents and then implementing those consents to positively change people's lives and the world that we live in.

Role Purpose

Our Ardent purpose is - Delivering life improving change for communities and future generations.

The Associate role will support the continued growth within the Infrastructure sector, managing project teams and overseeing the day-to-day operations of land services for our clients for infrastructure projects. This role is critical in ensuring cohesive delivery and support for key renewable and infrastructure projects in the UK.

- To manage infrastructure projects in the utilities and renewable sectors alongside the Project Directors and delivery teams.
- Managing the client requirements and budgets, to drive the required outcomes.
- Support with technical advice to the clients and wider team.
- Support with people leadership and growth of junior members of staff.
- Help with cross-selling and business development within the sector.

Why the role exists:

The role exists to support with land agreements and client support in the infrastructure sector. Supporting with the delivery of land agreements and DCO requirements for NSIP schemes.

Expected outcome:

The expected outcome is well managed projects leading to good commercial performance and repeat business, expanding Ardent's role and potential client base through the ability to secure more work.

Values Alignment & Shared Commitment

The Associate is an ambassador of the Ardent values, promoting a culture of integrity, collaboration and excellence, inspiring a commitment to inclusivity, change and innovation.

Ardent Values

- Thirst for knowledge - We embrace every opportunity to learn, grow and continuously improve
- Own it - We do what we say we will do. We own our individual actions, are accountable for them, and take pride in adding value
- Be the difference - Focus energy to make things happen. Go beyond process. Stand up, Stand out
- Enjoy the journey - Have fun, be engaged and be proud to be Ardent
- Adapt - We drive change and innovation to deliver growth and new opportunities in an ever-changing world

Key Accountabilities, Responsibilities & Outcomes

Accountabilities and / or Responsibilities	Outcome
Project Delivery - Manage Projects and project teams alongside Project Director, ensuring project delivery and outcomes are met.	Exceed client expectations through client delight score and maximise performance of the team.
Communication - Liaising with landowners and dealing with public enquiries.	Strengthening stakeholder relationships and improve public trust, resulting in smoother project delivery and reduced conflicts or delays during examination.
Project hygiene - Support with financial requirements for the project, ensuring invoicing, debts and time sign off is completed on time.	Exceed forecasted commercial performance for the project and support the directorate and businesses WIP and debtors KPIs are met.
Technical Knowledge - Support delivery team with technical advice and provide guidance to the client.	Deliver instruction in an effective and efficient manner, building confidence of the client and stakeholders.
People Leadership - Act as coach/mentor to junior members of the team. Line Management and supporting with technical advice/CPD.	Increase teams' knowledge base and performance by passing on experience and advice, in turn improving staff knowledge base to take on more complex work. Improve team retention and engagement scores.
Growth - Business development and cross-selling.	Support with the wider growth of the team and business, expanding instructions or bringing in new client to secure further revenue to deliver against forecast.

Key Competencies, Skills & Experience

Competency, Skills & Experience	Outcome
Experienced in building effective working relationships with clients and other stakeholders, both internally and externally.	Enhance cross-functional teamwork and faster, more aligned decision-making, leading to increased project efficiency, resulting in improved team collaboration and strategic alignment across projects and increased client delight scores.
Strong people leadership skills to inspire, develop, and empower high-performing teams.	Lead a highly engaged team with an increase in productivity creating a culture of trust and accountability both at a project and team level.
Knowledge of land agreements and delivery of agreements for a range of projects	Able to give sound technical advice to clients in support of their projects. Improving client delight scores and repeat business.
Knowledge of DCOs and CPO/CA requirements for projects.	Exceed client expectations by providing effective support and finding solutions to deliver infrastructure projects inline or ahead of program.
Strong negotiation skills and stakeholder engagement, with the ability to secure agreements in a timely manner.	Proactively secure agreements on behalf of the client, improving delivery of projects and maintaining relationships with key stakeholders for the project.
Excellent interpersonal skills and ability to communicate effectively verbally and in writing to a variety of audiences.	Clear and concise communication to team members, clients and project teams leading to successful project outcomes and reporting to the project team, the business and the client.

What we offer

We are a purpose, and values led business with a strong focus on personal growth and opportunities to contribute to impactful infrastructure and regeneration projects across the UK and Ireland, living our purpose in delivering life improving change for communities and future generations.

We promote a supportive and collaborative culture, where our people are empowered through coaching, hybrid working, and a healthy work-life balance. Our commitment to professional development is clear, from supporting early-career professionals to enabling progression through professional qualifications and continuous learning, living our Thirst for Knowledge value. We provide purposeful work, which includes our contributions to the UK's net zero agenda and community regeneration, and seek people who value the opportunity to solve complex challenges in a culture that thrives on innovation.

We're a fast-growing business with a culture centered on learning, innovation, and opportunity. Through our company-wide coaching programme, we empower our people with faster, personalised career development, a deeper connection to our culture and values, and greater ownership of their progression.

We're looking for curious, ambitious individuals who thrive in a dynamic, purpose-driven environment, where learning, openness, trust, and collaboration are at the heart of everything we do. We also know the importance of enjoying the journey, which is why we value social connection and having fun along the way.

We offer a comprehensive benefits package designed to support the health and wellbeing, engagement, and work-life balance of our team. From day one, our people have access to hybrid working, 25 days of annual leave (with options to buy or carry over), enhanced maternity and paternity pay, and a company pension scheme.

We provide Benenden Health Care, offering mental health support, 24/7 GP services, physiotherapy, optical and dental cover, and personal accident protection (depending on level). Additional benefits include the Cycle to Work scheme, electric car leasing, recognition awards, long service leave, and a discretionary annual bonus scheme, all designed to ensure our people feel valued and supported.

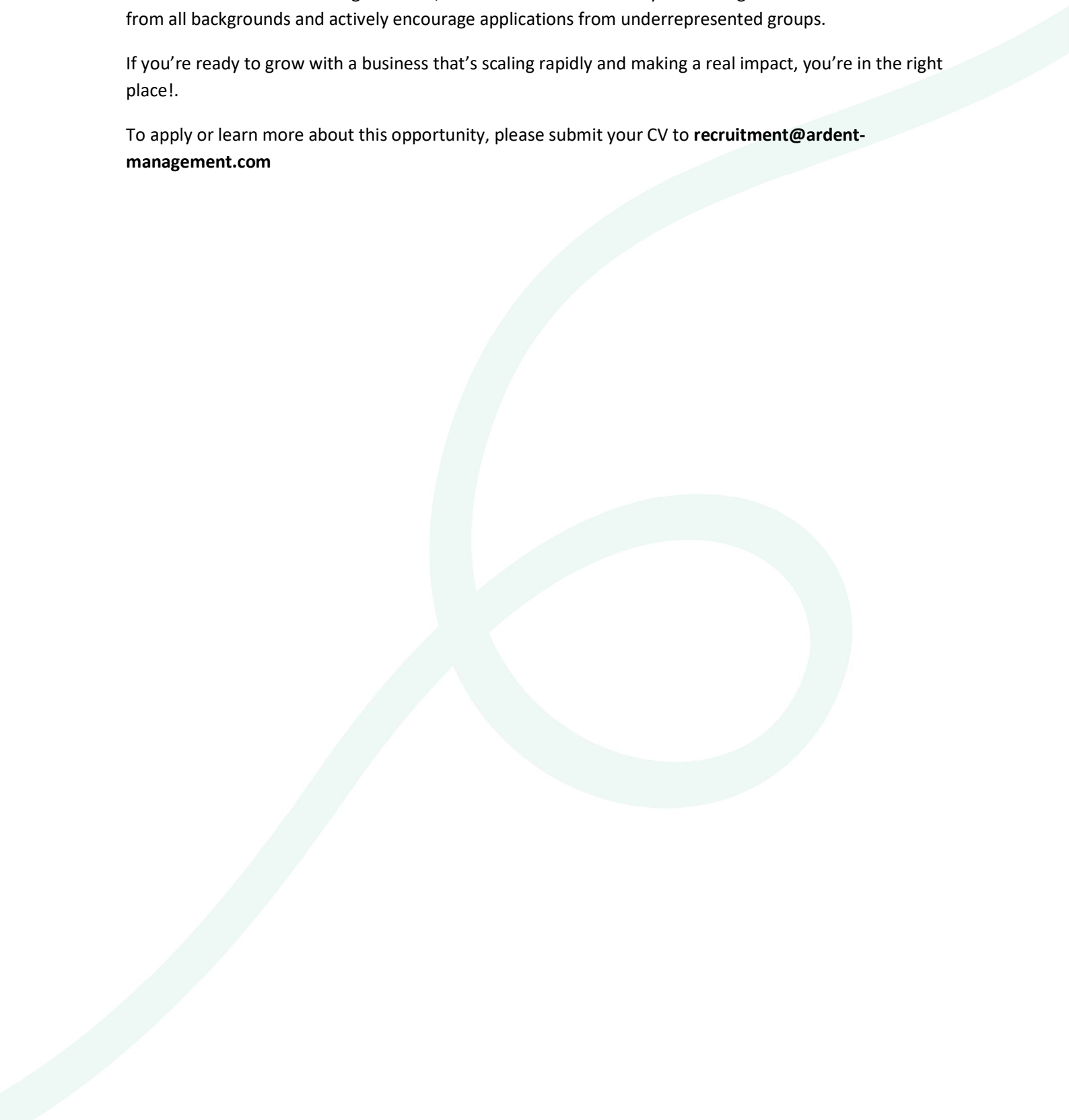
We're proud to be an equal opportunities employer, and we're passionate about creating a workplace where you're empowered to bring your authentic self to work every day.

Ardent

We are committed to building a diverse, inclusive team where everyone belongs. We welcome talent from all backgrounds and actively encourage applications from underrepresented groups.

If you're ready to grow with a business that's scaling rapidly and making a real impact, you're in the right place!.

To apply or learn more about this opportunity, please submit your CV to **recruitment@ardent-management.com**



Ardent

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